

Insight ■ Comments from one of our valued clients about ■ Sigma Blood, our products and our services.



Subject: Jovona Powelson

Company: Community Blood Center

Products: QC Manager™ and Platelet Manager™

Date: 12-22-2014

Community Blood Center, an independent, not-for-profit organization, is the primary supplier of blood and blood components to more than 70 hospitals and medical centers in both Kansas and Missouri. Ms. Powelson is the Community Blood Center Product Testing Manager, and she graciously participated in a phone interview to talk about the company's experience with Sigma Blood.

SELECTION: *"We needed to replace our "homegrown" software and discovered Platelet Manager and QC Manager at an AABB convention. The demo quickly showed us that it had the exact features we were looking for.*

INSTALL: *"Installation was fast. The Sigma Blood team handled everything. They have a good crew."*

TRAINING: *"Sigma trained 12 of our people. Because the program is easy-to-learn and easy-to-use, training went well - everyone was up to speed quickly."*

UTILITY: *"The best part of the Sigma systems, is the new level of accuracy it brings to everything we do. Also, because so many people in our organization use it every day, it saves an enormous amount of time and eliminates the need for dreaded paperwork. The time spent to split platelets alone is a real benefit."*

NEXT: *"We were so pleased with Platelet Manager, we decided to adopt QC Manager as well. We have already begun our validation program. We're looking forward to even greater efficiency, real-time reporting and a host of other features."*

SUMMARY: *"It's clear, Sigma Blood is dedicated to the blood banking industry. We found they listen, they understood our needs and are clearly working to please. Great experience - I highly recommend!"*



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